

**Subject: CFED Regional outreach effort - May 8 - White River Junction**

## **Commission on the Future of Economic Development**

Developing a 5-year strategic plan for economic development for the state.

### **Time and Format**

- (1) We are hosting two afternoon sessions as focused conversations.  
The role of commissioners is to be observers and listeners.

Noon - 2:15 - Lunch and a focused facilitated conversation with area employers  
(stakeholders are invited to fishbowl this conversation and listen in)

2:30- 4:30pm - A facilitated group session with key service groups and stakeholders  
whose mission is focused on economic development, jobs, economic  
opportunity, and the basic community infrastructure that supports a  
healthy economy and community.

- (2) There is an open Public Meeting from 5:30-7:30 pm

All Sessions will be held at the American Legion Hall in downtown White River

Invitees and **Confirmed** Participants:

### **Noon - 2:15 - A focused conversation with area employers**

<b>Name</b>	<b>Business / Institution</b>
Sarah McGinley-SMith	King Arthur Flour
Paul Gallerani	Farmway
John Mann	Datamann, Inc
Harold Keiling John Sterns Plus One	Concepts NREC
Richard Parkin	Bradford Veneer and Panel Co
William McGrath	LED Dynamics
Tim Copeland	Copeland Furniture
Maynard Nelson	Clifford of Vermont Inc
Mark Avery	Lake Morey Resort
William Baumann Jr	DuBois & King, Inc
Lang Durfee	Bethel Mills Inc
Jeff and Dori Wolfe	groSolar
Richard Podolec Bill Thailkill & John Thailkill	Advanced Illuminations
John Fernsell	IBEX
Dwight Sargent	Pompanoosuc Mills
Linda Dimick	Lucky's Trailer Sales
Bruce Uryase	NE Precision
Dale Trombley	CFM U.S. Corporation
Aaron R MacAskill	A. M. Peisch & Company LLP
Richard Daniels & Scott Perrault & Don Hemenway	RSD
Matthew Quinlan	Long Trail Brewing Company

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Steve Zuckerman	Maponics
Michael Lyford	White River Paper Co
Joseph Woodin	Gifford Medical Center
	Oakes Brothers, Inc
William Buskey	ARC Mechanical
Clay Adams	Resource Systems Group, Inc
David Timian	Applied Research
Susan Dollenmaier	Anichini
Pat Harvey & Ehud Sperling	Inner Traditions
Brenan Riehl	GW Plastics Inc

## 2:30- 4:30 pm Economic Development Stakeholders and Service Organizations

<b>Name</b>	<b>Institution/Organization</b>
<b>Kathrin Lawlor</b>	Comm.Partnership of Orange/ Windsor (CPOW)
Peter Gregory	Two Rivers-Ottawaquechee R.C.
James Masland	Workforce Investment Board
Stuart Arnett	Arnett Development Group LLC
Roger Hawk	Hawk Planning Resources
Deborah Jones Exec. Director	Randolph Area Chamber of Comm.
Joan Goldstein	Small Business Development Center
Joan Hudson Bernie Villemarie	US Small Business Administration
Lori Hirshfield	Hartford Planning & Development
Pat Menduni	Vermont Community Foundation
Neal Fox	GMEDC
Jill Lepisko	GMEDC
Marvin Harrison	Wells River Savings Bank
Michelle Ollie	Hartford Development Corp.
Tim Fariel	White River Development LLC
Bayle Drubel	White River Development LLC
	Bethel Business Association
Town Manager Delbert Cloud	Town of Bethel
Sandra Russo	Cavendish Economic Roundtable
Christie Binzen	Building Bright Futures
Brian Pacht	Twin Pines Housing Trust
	Vermont Law School
Ty Handy	Vermont Technical College
Mark Blanchard	VT SBDC
Philip Swanson Town Manager	WOODSTOCK
Peter Butterfield Town Manager	Town of Randolph
Charles Reibel, Asst. Director	Hartford Area Career & Technology Center
Director	Community College of Vermont
Director	Randolph Technical Career Center
Director	River Bend Career & Technical Center
	Lower Cohase Regional Chamber of Commerce
Bobette	Bradford Community Develop. Corp.
Ed Childs	Bradford Merchants Association
Julie Iffland	Randolph Area Community Development

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Executive Director	Corporation
William Price	SCORE Chapter 184
Lenae Quillen-Blume	Small Business Development Center
Stephen J. Soares Town Manager	NORWICH
Hunter Rieseberg Town Manager	Town of Hartford
Gayle Ottmann Exec. Director	Hartford Area Chamber of Commerce
Robert Stacey Town Manager	Town of Hartland

**Local Assistance from:** Neal Fox and Jill Lepisko

There is a **web site set up for each region** and we will continue to populate it with information and links as they become available. Following each day we will add several ways that people from each region can continue to provide input.

<http://www.snellingcenter.org/cfed/May8Whiteriverjct>

**The structure of each day** is outlined below. I have added the structure of each part of the day at the end to give you a feel for the facilitated sessions. Over lunch, Commission members will be guests to listen to the conversation of local businesses and employers; the next session with the regional stakeholders you will be participants; in the evening we will ask each of you to act as greeter and engage folks around questions on the economic future that will be posted at displays around the entry to the evening program. And then we will have you sit commission style to have more traditional testimony. We have asked one of you to act as moderator for the day, and in that role we will ask you to welcome people, introduce other commissioners, acknowledge our local collaborators, and in the evening, host the hearing session.

## **The structure of the day**

We have purposefully chosen an outreach structure and strategy based on a successful model that the Snelling Center built with the joint legislative committees on health care in 2005 to run a process for the legislature to provide statewide input into the health care reform debate of the time. The reports on that process are still on the Legislature's web site:

<http://www.leg.state.vt.us/Public%20Engagement%20Forums/PUBEngDates.htm>

Based on the very positive reception this received from the legislature and stakeholders statewide we believe that the format has real merit in CFED's work to gather more information and input as it is mandated to and as it needs to in order to develop a firmer base for its future work.

This is a sound process to appropriately engage broader publics in the work of the commission in a manner that leads to a base for good deliberations. It is important to keep in mind that public engagement, public participation and public input should not be equated to what happens at a single hearing or day of meetings. Just as CFED has a long term assignment to deliberate, review, monitor and advise, the "public part of the process is also ongoing. The public gets to learn, deliberate and continue to add input along the way. There will be designed "events" that allow for focused gathering of that input and deliberation.

What we have designed is a piece of the bigger process. No more. The 12 days of planned outreach and engagement are not the whole picture. Under contract to CFED, the Snelling Center plans to continue to build on these efforts, including information resources, as permanent education and response tools for the Commission. We think they will have value for the regions and for the general public as this long term conversation moves forward.

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# DRAFT OF THE FACILITATED SESSIONS

## PART I: Employers and regional business owners 12-2:30 (starting with lunch)

**Goal:** to gather information and feedback critical in the development of a strategic statewide economic development plan that reflects the experiences of 6 distinct regions of Vermont

### Objectives:

- Identify assets available through the community, region and state to support/bolster economic development
- Determine key issues and challenges facing communities and employers to inform understanding of the health of the region and state
- Identify innovative approaches to economic development that are already underway in the various regions of Vermont
- Consider strategic investments and priorities

**Method:** Focused conversation/meeting with employers/businesses (2 hrs)

### Key Questions

- Q1:** Would you say that your business and prospects are growing or shrinking?
- What factors are influencing your projections for the future?
  - Which of these factors are specific to this region or state?
- Q2:** Let's spend some time talking about the **positive aspects** of operating a business in this region:
- What are some of the competitive **advantages** you feel you have by operating in this region and state? What gives you an edge?
  - What local, state and other **supports** are available to you and have assisted you as an employer and in the start up/growth/maintenance of your business?
  - What innovative approaches exist for business support and development in this region? What is happening here that may not be happening elsewhere?
- Q3:** Now we can talk about some of the **challenges**; what are some of the key challenges you face in operating a business in this region and in Vermont?
- Q4:** What (additional) **infrastructure** do you think is necessary to support economic development in the region?
- Q5:** Given the experience of your existing business, what **state policies** would you say most notably help or hinder economic development in the region?
- Q6:** What concerns, if any, do you have about **future stability** and/or growth? Please be specific about your recommendations for addressing these concerns.
- Q7:** What areas, business sectors or specific businesses, do you foresee for **future growth** in this region? What's the next economic engine?
- Q8:** Given all we have discussed today, what would you like to **highlight** for consideration by local and state policy makers in order for your business and community to thrive in the future?
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## **PART II - Stakeholders 2:30-4:30**

**Goal:** to gather information and feedback critical in the development of a strategic statewide economic development plan that reflects the experiences of 6 distinct regions of Vermont

### **Objectives:**

- Identify assets available through the community, region and state to support/bolster economic development
- Determine key issues and challenges facing communities and employers
- Identify innovative approaches to economic development that are already underway in the various regions of Vermont
- Consider strategic investments and priorities

**Method:** Facilitated meeting with economic development stakeholders (2 hrs); the format will vary according to size of the group; if 12 or less then hold as a discussion whereas a larger group may require break out groups. Questions will be identified that could be handled in break out groups without compromising the group thinking and interaction.

- Q1. What would you say are some of the **distinguishing features** of this region?
- In what ways would you say these features affect (+ or -) economic vitality and opportunity?
- Q2. Which sectors of the regional economy are **growing** and which are **declining**?
- Areas of growth? (chart this) Areas of decline? (chart this)
  - What are your predictions for the future—10 years out? What early indicators are there of newly emerging sectors?
- Q3. What's working now in **supporting** or fostering economic stability and development in this region? Please be specific.
- Are there any particularly **effective or innovative initiatives** you can point to that support businesses and development that you think should be continued?
  - Are there any which you think might be replicated in other parts of the state?
- Q4. What (additional) **infrastructure** do you think is necessary to support economic development in the region.
- Q5. What **public policies** most notably help or hinder economic development in the region?
- What components currently work well and should be retained and reinforced?
  - What components pose challenges or hinder economic development and will need to be addressed to ensure a vibrant economy in the future?
- Q6. Closing statement: Given the need to be **strategic**, where do you think investments, policies, etc. should be focused and why?
- If you had \$10 where would you put it? Leaving exercise
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## **PART III - Open Public Meeting 5:30 - 7:30p**

**Goal:** To gather information and feedback critical in the development of a strategic statewide economic development plan that reflects the experiences of 6 distinct regions of Vermont

### **Objectives:**

- Provide a venue for a wider public to address some of the questions and issues raised in the previous conversations and to bring attention to these for broader ongoing discussion regionally. Tools to continue to have input to CFED will be provided and the website will be populated with several opportunities for gathering additional input especially from those unable to attend.

**Method:** Open forum for the public to interface with Commission members (2 hours)

- Participants gather information and respond to key questions at kiosks (30 mins)
  - 3 stations with key information and specific questions to guide interaction and responses by direct conversations, written cards, and posted flip chart.
  - Some regional partners may have an information station to support their local CEDS process
  - Commissioners staff kiosks related to key components of economic plan
- Brief presentation by CFED (10-15 mins.)
- Open mike comments + Q&A (75-90 mins.)

### **Key Questions for Kiosks**

***Concerns about Future:*** (Post definition of economic development or CFED vision)

- What concerns do you have about future stability and/or growth for our regional economy?
- What specific recommendations do you have for addressing these concerns?

***Future opportunities:*** (Post list and definition of potential business sectors for future development: creative economy, green economy, etc.)

- What opportunities do you foresee for future growth?
  - In which sectors or businesses do you think your region might experience growth?
  - What opportunities do you foresee for future jobs and opportunity for you and your children?
  - If you considered starting a business in the future, what might it be?

***Vermont's Public policies and programs:***

- Which public policies are currently working well to support job creation and economic development? Which should we keep and reinforce?
  - Which public policies seem to be working against job creation and economic development?
  - What has been your experience with the variety of programs that VT offers to individuals and businesses to support job creation and employment?
  - Are there any particular programs or services which you think should be supported as they truly make a difference in supporting workers, creating jobs and keeping the local economy healthy?
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